

*New for the Fall 2010 Horse & Mule Sale*  
Attention

Horse and Mule Consignors!

We are now accepting 75 head of top quality draft and driving horses, saddle horses, mules and miniatures, slots will fill up fast so consign early.

**PLEASE NOTE**

All Horses and Mules will be sold in harness or under saddle. No halter led animals.

This Fall our Horse and Mule Sale catalog will feature pictures of each animal in the sale. In addition, we want to place as many pictures on our website as possible for our potential buyers. Therefore, all horse and mule entries must include a photo of the animal entered in the sale. Pictures can be e-mailed or sent in with entry form; pictures will not be returned.

# **Time-line**

## **Sale brochure advertising deadline-September 20, 2010**

We need pictures, descriptions, names, and any other details you would like mentioned about your horse or mule so we can put it in our color mailer that goes out to thousands of potential buyers. Our mailer and our website are our most effective advertising tools by far. Most of our buyers come to our sale looking for a specific animal they saw in the brochure or on the website. By sending us plenty of pictures and info early you are helping us reach the maximum number of potential buyers possible.

## **Horse & Mule catalog deadline-October 15, 2010**

We need a completed entry form with the entry fees for each animal consigned to the sale as well as the above-mentioned photos. Keep in mind, this is a deadline, if we get entry forms and fees for 75 head prior to the Oct. deadline, entries will be closed so please get in early. Entry fees will not be refunded if the animal does not show up to our sale. Please read the entry form carefully so you don't travel a long way without the paperwork you need to sell your horse or mule. If you have any questions please feel free to call us.

## **Open hitch preview Friday, November 5 , 3:00 p.m.**

Our open hitch preview an opportunity for you to "show-off" your animal as well as get them some valuable experience in the auction ring prior to the big event the next day. Many of our potential buyers come to the preview, which is held in the actual sale ring and ask questions about the animals. It's very informal; there's no set order and it's a lot of fun.

## **Horse and Mule Sale, Saturday, November 6, 1:00 p.m.**

All animals sell in catalog order. With only 75 spots you are assured a good spot in the sale order.

California Draft Horse & Equipment Sale  
November 4, 5 & 6, 2010  
At the Tulare County Fairgrounds  
215 Martin Luther King Jr. Ave. Tulare CA

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## Consignment Terms

### Please Read Carefully

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Catalog Entry Fee \$100.00.

7% commission charged to the seller for all animals sold.

Pass-out fee \$50.00

All animals must check in prior to being unloaded. Please present any paperwork you have to the information booth located outside the barn area on the west side of the facility.

**ALL HORSES AND MULES MUST HAVE A CURRENT NEGATIVE COGGINS TEST.** No animal will be unloaded on sale fair grounds or sold without a negative Coggins test. This includes animals that are in transit or boarded overnight at the sale. Over night boarding is available for a fee of \$25.00 per night. Please let us know in advance so we can make arrangements to board your animal in a space intended for animals not in the auction. **Animals without a negative Coggins test will be sent off the premises immediately. Entry Fees will not be refunded.**

**Do not bring us an unsound horse or mule.** Our goal is to provide a quality sale for both the consignors and buyers. Unsound animals will not be allowed in the sale, so please leave them home. In addition, do not misrepresent the age of an animal. If you are in any way unsure of the age, have your vet mouth the animal when they test for Coggins.

If you have registered stock you must have the paperwork in order. All registration papers must be in the current owners name at the time you check the animal in at the auction. If your registration papers are not in order, the animal will be sold as a grade.

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All animals must be broke to ride or drive. We will no longer sell any animal that is led by a halter. Some exceptions will be granted to pack mules and minis.

No entry fees will be refunded for any reason. If you have an animal which comes up lame or is sick before the sale you may substitute another in its place. You will keep your same spot in the catalog.

We provide stalls built with standard 12' panels. Stall sizes are 6' X 12'. If you have an animal that kicks and damages the panels to the extent they cannot be used again, you will be charged \$90.00 per panel. If you have a "kicker" you may want to keep that animal in your trailer overnight when you are not around to watch.

We provide wood shavings for bedding. Additional shavings are available for sale if you need more. Please do not bring straw from home to use as bedding. It makes our clean-up operation more difficult with the straw. For health concerns, we do not provide common water troughs for the animals. Please bring your own buckets from home. We have buckets available for sale if you need them.

Please do not put for sale signs up in the barns advertising any animals not in the auction. It's not fair to the other consigners.

California law requires horse and mule consignors to provide a halter and lead rope for the buyer of their animal. It's also just the right thing to do.

The consignor of a horse or mule agrees that the sale management, auctioneer, or employees of the sale will not be held responsible for any accident that may occur to horses, mules, personnel, or persons attending the sale, or for loss of any kind to horses, mules or equipment through any cause, including fire, theft or injury. The consignor understands that the California Draft Horse and Equipment Sale will provide stalls for animals, but that the consignor is responsible for their care, custody and control until delivered to a buyer, at which time he or she will assume responsibility.

All consignor checks will be mailed 10 working days following the sale.

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***CALIFORNIA DRAFT HORSE  
& EQUIPMENT SALE***

**November 4, 5 & 6, 2010**

**at the Tulare County Fairgrounds**

**215 Martin Luther King Jr. Ave. Tulare, CA**

**Mule Entry Form  
Consignment Information**

**We are only accepting 25 top quality mules for this sale, consign early**

**HORSE AND MULE SALE DATE AND TIME:**

**November 6, 1:00 p.m.**

**ADVERTISING DEADLINES:**

**Color Brochure: September 20, 2010      Horse & Mule Catalog: October 15, 2010**

**MULE REGISTRATION:**

**The auction site will be open for horse and mule consignments beginning Thursday, November 4, 2010, from 8:00 a.m. to 7:00 p.m.**

**All Horses & Mules must be checked in no later than 3:00 p.m. on Friday November 5, 2010.**

**Catalog Entry Fee: \$100.00, 7% commission for all mules sold, Pass-out fee \$50.00**

**ALL MULES MUST BE CATALOGED**

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**Please fill out entry form below and send check with entry fee.**

**Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Phone** \_\_\_\_\_ **e-mail** \_\_\_\_\_

**Mule Name** \_\_\_\_\_ **Age** \_\_\_\_\_ **Sex** M F

**Breeding Date** \_\_\_\_\_ **Jack Name** \_\_\_\_\_ **Color** \_\_\_\_\_

**Remarks** \_\_\_\_\_

**Mule Name** \_\_\_\_\_ **Age** \_\_\_\_\_ **Sex** M F

**Breeding Date** \_\_\_\_\_ **Jack Name** \_\_\_\_\_ **Color** \_\_\_\_\_

**Remarks** \_\_\_\_\_

**I have read and understand the terms and requirements to consign my animal(s) to the California Draft Horse and Equipment Sale.**

\_\_\_\_\_  
**Signature of Consignor**

\_\_\_\_\_  
**Date**

**Please make checks payable to:**

**California Draft Horse & Equipment Sale**

**Mail to:**

**California Draft Horse & Equipment Sale**

**2000 E. Four Creeks**

**Visalia, CA 93292**

**(559) 334-7731**